



DevelapMe - **Senior Consultant** - Cutting Edge Company - Work with a Super Smart and Fun Team

- Do you want to work with a team of super smart and motivated people who are changing the game?
- Do you want to build “first of its kind” integrated human and machine feedback to impact business results?
- Do you want to create an incredible value proposition for world class clients to help them solve important issues and capitalize on opportunities?
- Do you want to work in an entrepreneurial environment where decisions are made quickly and you have significant influence?

If you are interested, please apply at www.develapme.com/join-our-team, and we will be in touch. Please contact tony@develapme.com if you have any additional questions.

DevelapMe

DevelapMe is a **patented technology** that **Enables Collective Growth** for our clients. We solve complex challenges for our clients with a real-time feedback platform that guides high-impact organizational growth. At DevelapMe we are a group of business professionals, scientists, artists, consultants, and academics who have more fun working with each other than should be allowed. Our clients love us and what we do. No one else is doing it!

Given our explosive growth we are looking for a **Senior Consultant**. The Senior Consultant will lead the consulting team as a “player coach” working with world class clients to solve complex business problems while using our technology as an enabler. We offer competitive pay and benefits commensurate with experience and potential. The position will travel 40% to 60% of the time to client locations being onsite 3-4 days a week. The position ideally would be located in the greater Philadelphia area although working remotely could be an option.

We're looking for someone who:

- Is super smart while being a great team player.
- Loves to drive results and will “blow the minds” of our clients with their talent!
- Can lead, teach & coach a team of consultants.
- Has excellent stand-up facilitation skills.



- Can lead change management efforts.
- Can help clients identify and solve business problems.
- Has successful experience with internal and/or external consulting.
- Has an extremely strong business acumen.
- Possesses strong project management skills.
- Is tech savvy.
- We don't believe talent is measured in just years so we are looking for talent. However, as a guide we are looking for someone who has a minimum of 10-15 years of experience. We mainly though are looking for A+, super smart consulting talent!

Responsibilities

Our team is growing rapidly and this position will be a critical member of our client consulting team:

- Lead a growing team of consultants across multiple client engagements.
- Gaining insights and a deep understanding of our operations, how clients are using DevelapMe, our analytics and services. You will have the opportunity to shape the future of the company by being so close to the client's operations.
- Working closely with cross-functional teams including analytics, sales, marketing, product and executive teams on various tasks and projects to completion to ensure the timely and successful delivery of solutions to our clients.
- Lead consulting for a client or clients where you will assess client problems or opportunities and consult in areas such as change management, training & development, business process as well as other areas.
- Using analytics from our real-time feedback platform to shape and develop desired behaviors to impact client results.

Reasons We Believe

- We adopt a listen first, relational approach with our clients.
- We utilize a patented real-time feedback platform as an organizational x-ray.
- We partner to provide enthusiastic, purposeful communication to engage your stakeholders.
- We analyze feedback to tell a powerful organizational story.
- We execute bespoke business solutions that are informed and tested by stakeholder feedback.

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